



Practical Considerations for Managing Medical Cannabis

Face to Face: Drug Plan Management Conference,
Dec 5, 2018

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Agenda

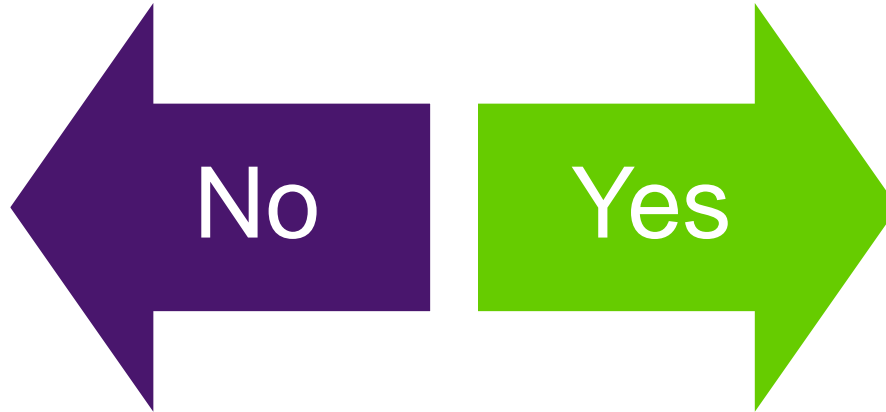
Should my benefit plan cover medical cannabis?

Guiding principles

Practical considerations

- Availability
- Cost containment controls
- Plan impacts & analysis

Should my benefit plan cover medical cannabis?



Lots to consider

Medical marijuana cases highlight need for precise wording in benefits plans

Ryan Murphy | January 25, 2018

When it comes to issues such as medical



Pot legalization's implications on life and health insurance

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Key questions for plan sponsors as marijuana legalization approaches

What's the impact of medical marijuana on patients, drug plans?

Navigating the '50 shades of grey' surrounding marijuana legalization and the workplace

News & Views

Home » News & Views » Medical marijuana: A smoking hot topic for health and benefit plans

Medical marijuana: A smoking hot topic for health and benefit plans

Canadian employers concerned about implications of cannabis legalization

Staff | June 19, 2018

More than half (52 per cent) of Canadian employers said they'r



Benefits plan must cover medical pot, human rights commission rules

Lots to consider

Very early stages of a dynamic and evolving space

Plan now for the possibility

- Standard benefit for most plans
- Pharmacy distribution

There is an opportunity to plan for the future.

Guiding Principles



Practical considerations

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Availability



Product

Large variety of strains,
strengths & formulations

No DIN

What is a reasonable
and customary price?



Location

132 Licenced
producer's in Canada

No brick and mortar
stores (mail order)

Possibility for pharmacy
distribution in future?

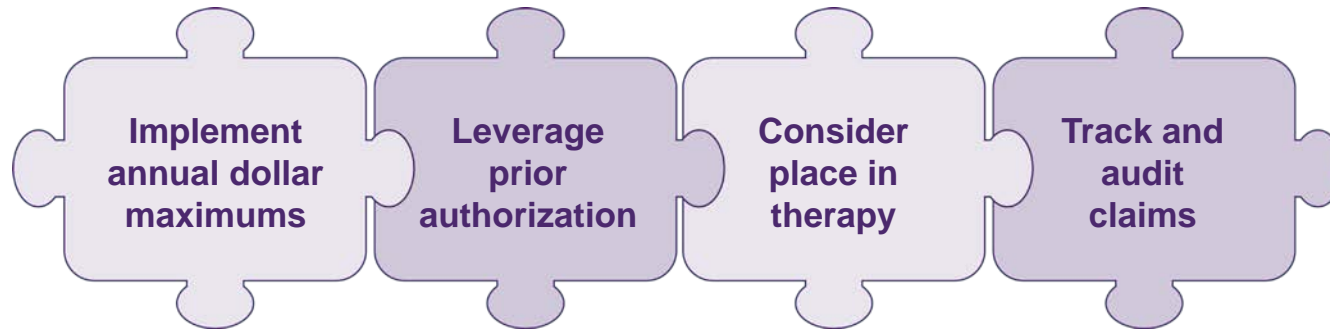
Practical consideration

Consider preferred Licenced Producer relationship – provides insights and opportunity for information gathering on products, support via partnership

Practical considerations

1. Availability
2. Cost containment controls
3. Plan impacts & analysis

Cost containment controls



Practical consideration

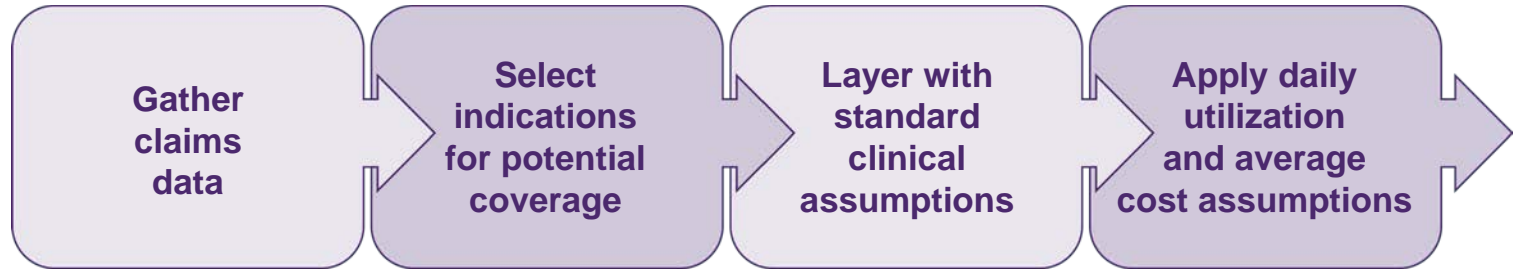
A Point Of Sale solution creates opportunity for management of costs and utilization on a claim and plan level

Practical Considerations

1. Availability
2. Cost containment controls
3. Plan impacts & analysis

Plan impacts & analysis

I want to do this. How can I estimate my plan impact?



Practical consideration

1. Model cost and utilization to anticipate potential exposure
2. Consistent monitoring and evaluation

In summary

- Consider a preferred LP network
- Utilize prior authorization to control place in therapy
- Implement maximums
- Monitor and evaluate program uptake



Thank You

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